



DW Marine Services

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NARRATIVE HISTORY

I have been involved in business management for over 30 years beginning with the establishment of a water sports operation in Antigua to my Presidency of a group of five corporations involved in the yacht charter and travel industry to the creation of North American Distribution networks for European boat manufacturers.

In many cases I was involved from early inception of these businesses through their formative states and into their maturity. My experience is broad ranging and includes construction of marinas, marina facilities and small hotels, the creation of administrative systems, to manpower planning, advertising, marketing and news letters through consulting on yacht and marina design to hands on management and operation.

I have negotiated with governments for permits, working agreements and development legislation in such places as the Bahamas, the Virgin Islands, the Netherlands Antilles, Antigua and the Kingdom of Tonga. I have been intimately involved in Hotel and Tourist Associations and Industry organizations having founded two and held office in others.

I have a broad range of contacts in the Bahamas, the Virgin Islands, St. Maarten and other Caribbean Islands as well as the U.S., Canada and Europe. I founded and financed a distribution company in St. Maarten that was sold after 12 years of successful operation.

As the Chief Executive Officer, President, Chief Operating Officer, Vice President or Manager of a number of Canadian, U.S., Swiss, South Pacific and Caribbean organizations, my experience at all levels in these companies covers the whole range of corporate duties. My organizational skills are supported by experience at all levels in these companies from marketing and sales to board room meetings and negotiations with government ministers and preparation of plans for financing.

I have accumulated a wealth of knowledge and experience in business and personal computing starting with CPM based systems to today's Windows environments. I have been extremely successful at building organizations, attracting and training management, developing inventory and accounting controls, budgeting, financial management and overall administrative and marketing systems including utilizing the computer's spreadsheet, accounting, word processing and internet power.

My reputation is spotless and my integrity and professionalism unquestioned. My strengths lie in my ability to successfully complete projects, corporate leadership, interpersonal relationships and fiscal management.